PEOPLES TRUST

P.O. Box 320 • St. Albans Vermont 05478-0320 www.ptcvt.com (800) 479-2196



Consumer Loan Rates

Preferred Rate for Auto Payment: Rates quoted are "Preferred Rates" requiring an auto payment from a PTC account. If no auto payment is selected, the interest rate will be .25% higher than the stated Preferred Rate for all products. Cancelling an auto payment during the life of the loan on all loan products will result in an increase of .25% to your Preferred Rate and increase in your monthly payment.

Service Charge Fee: Applicable to all Loans under \$4,000.00. New Loan: \$40.00 Renewals: \$35.00

Unsecured Loan Rates										
		Preferred F	ixed Rate	APR Based on Preferred Rate		Payment Per \$1,000.00 Based On \$4,000.00 Example				
Loan Amount	Maximum Term	Minimum	Maximum	Minimum	Maximum	Minimum	М	Maximum		
\$500-\$20,000	60 Months	5.75%	17.99%	5.750%	17.990%	\$8.00	\$	38.43		
	12 Months Or Less For Loan		Max Rate Not to							
	Amounts Under \$1,000.00		Exceed 18%							

Cash Secured Loan Rates Credit Score Type Of Account Preferred Fixed Rate LTV Term No Credit Score Guidelines 60 Months Deposit Rate plus 1.75% Savings Account 100% CD Maturity Term No Credit Score Guidelines Certificate of Deposit Deposit Rate plus 1.75% 100%

Recreation Vehicle Loans, Boats, Snowmobiles, RV, ATV, etc.

Max LTV 80% of the NADA Value

VSI of \$40 applies

vsi or \$40 applies										
Condition	Maximum Term	Preferred Fixed Rate		APR Based on Preferred Rate			Payment Per \$1,000.00 Based On \$4,000.00 Example			
		Minimum	Maximum	Minimum	Maximum		Minimum	N	/laximum	
New	60 Months	6.99%	10.990%	7.406%	11.422%	\$	8.00	\$	8.78	
Used	48 Months	8.99%	12.99%	9.510%	13.526%	Ś	10.05	Ś	10.84	

Automobile and Motorcycle Loans

Max LTV 80% of the NADA Value/ Max LTV 50% for Salvage or Rebuilt Titles

VSI of \$40 Applies

New Vehicle Definition: Current or Hold Over Year With no Previous Owner or Less Than 1,000 Miles

		Preferred F	ixed Rate	APR Based on F	referred Rate	Payment Pe Based On \$10,0		er \$1,000.00 000.00 Example		
Condition	Term	Minimum	Maximum	Minimum	Maximum		Minimum		Maximum	
New	24 - 60 Months	2.99%	7.25%	3.378%	7.417%	\$	19.92	\$	42.98	
Used (2015-2019)	36 - 48 Months	4.99%	7.50%	5.256%	7.706%	\$	24.18	\$	29.97	
Used (2011-2014)	36 Months	6.99%	9.75%	7.259%	10.023%	\$	30.87	\$	32.15	

Important Loan Information:

Interest rates subject to change without notice, and may vary based on term, credit quality, loan amount, and collateral type. Your individual rate and term could vary, and be higher, according to your credit and credit score. All loans are subject to credit approval. Applicants must be 18 years of age, and live or work in PTCs defined lending area Per PTC Credit Policy. Rates quotes are preferred rates and require an automatic payment from a deposit account. Rates are subject to increase if the auto payment is cancelled, rejected, or revoked. The Annual Percentage Rates (APRs) disclosed above assume loan amount examples as stated with Cost per \$1,000 and include Service Charge and/or VSI, if approrpiate based on example.

PTC is an Equal Housing Lender & Member FDIC. Call a Consumer Lender at 800-479-2196 NMLS# 442104.

