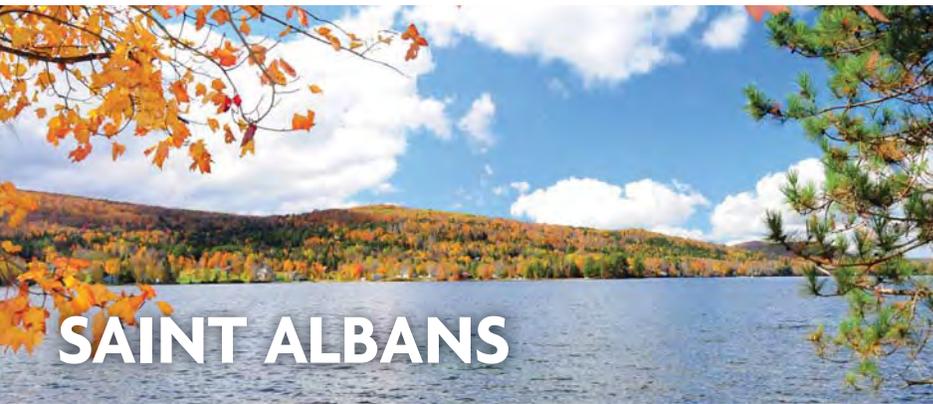




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# NORTHERN VERMONT

*Trusts Us*

Annual Report  
*2013*

## PEOPLES TRUST

*Company*

The bank with a *heart.*

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# PEOPLES TRUST Company

The bank with a *heart*.

March 15, 2014

Dear Peoples Trust Company Shareholder:

Please find enclosed a copy of the 2013 Peoples Trust Company Audited Financial Report. 2013 was an interesting year from an economic and industry perspective on a local, regional and national level. The onslaught of regulations that continues to impact the financial industry is reshaping the way many in the banking world conduct business. I believe the economic impact of this aggressive regulation is yet to be fully realized. While the overall economy showed signs of improvement throughout the year, many Northwestern Vermonters are still struggling in the aftermath of the great recession. As a community bank serving that particular customer populace, those struggles have also impacted the bank.

The 2013 annual report will reflect actions taken by the bank in response to the ongoing effects of a fragile economy and the impact it has had on the bank's customers. The need to provide \$2,302,000 in provisions for loan losses negatively impacted earnings. The Board of Directors has employed a strategy to aggressively address these problem loans to insure the impact on future earnings is minimal. As a result of this strategy, non-performing loans decreased over 40% or nearly \$5,000,000 since December 31, 2012.

Despite the negative impact that reserving for and charging off bad debt had on earnings this past year, the balance sheet improved in the process. Net loans increased in 2013 even with charge off reductions, while Asset Quality improved in the overall portfolio. Total Assets increased by 3% to close out the year at \$247,518,945. Peoples Trust Company continues to maintain strong capital ratios that easily exceed the regulatory standards to be considered a well capitalized institution.

The bank continues to address its non-performing loans while simultaneously growing and attracting new quality business. This past year the bank continued to enhance its marketing strategy and improved the look and feel of its mobile banking product. Also in 2013, Peoples Trust Company hired a business development manager to further extend our customer service outreach. These actions were taken as part of a continued effort to provide the highest quality banking experience for our customers.

Our dedication to the customers that we serve, the greater community that we love and the mission to enhance shareholder value is unwavering and we look forward to a successful and prosperous 2014.

On behalf of the Board of Directors and all the staff, I would like to thank you for your continued interest and support of the Peoples Trust Company.

Sincerely,



Thomas J. Gallagher  
President/CEO  
Peoples Trust Company of St. Albans

**PEOPLES TRUST COMPANY OF ST. ALBANS**  
**FINANCIAL REPORT**  
**DECEMBER 31, 2013**

## **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors  
Peoples Trust Company of St. Albans  
St. Albans, Vermont

We have audited the accompanying financial statements of Peoples Trust Company of St. Albans which comprise the balance sheets as of December 31, 2013 and 2012, and the related statements of income, comprehensive income, changes in shareholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Peoples Trust Company of St. Albans as of December 31, 2013 and 2012, and the results of its operations and its cash flows for the years then ended in conformity with U. S. generally accepted accounting principles.

*A. M. Peisch & Company, LLP*

Rutland, VT  
February 19, 2014  
VT Reg. No. 92-0000102

**PEOPLES TRUST COMPANY OF ST. ALBANS  
BALANCE SHEETS  
DECEMBER 31, 2013 AND 2012**

	2013	2012
<b>ASSETS</b>		
Cash and cash equivalents	\$ 12,777,536	\$ 7,782,720
Interest bearing deposits with banks	10,925,093	23,458,791
Federal funds sold	500,000	1,234,000
Securities available-for-sale	58,602,119	47,743,167
Securities held-to-maturity	1,030,644	1,064,702
FHLB Stock, At Cost	392,000	392,000
Loans held for sale	-	1,169,678
Loans receivable, net	148,255,061	142,911,005
Premises and equipment, net	7,391,171	7,343,452
Other Real Estate Owned, net	97,280	399,943
Accrued interest receivable	924,526	861,826
Prepaid FDIC	-	266,960
Bank owned life insurance	3,141,115	3,035,753
Other assets	3,475,674	2,455,787
	<u>3,475,674</u>	<u>2,455,787</u>
<b>Total Assets</b>	<b><u>\$ 247,512,219</u></b>	<b><u>\$ 240,119,784</u></b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>LIABILITIES</b>		
Deposits:		
Demand deposits	\$ 60,604,592	\$ 52,746,721
Savings, NOW, and money market deposits	96,883,641	93,145,896
Time deposits over \$100,000	16,955,238	17,178,266
Other time deposits	38,739,717	41,370,261
	<u>38,739,717</u>	<u>41,370,261</u>
<b>Total deposits</b>	<b>213,183,188</b>	<b>204,441,144</b>
Repurchase Agreements	4,131,003	3,307,867
Accrued interest payable and other liabilities	556,854	757,338
	<u>556,854</u>	<u>757,338</u>
<b>Total Liabilities</b>	<b><u>217,871,045</u></b>	<b><u>208,506,349</u></b>
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>SHAREHOLDERS' EQUITY</b>		
Common Stock - \$0.50 par value; 2,000,000 shares authorized; 657,456 shares issued and outstanding in		
2013 and 2012, respectively	328,728	328,728
Additional paid-in capital	8,381,685	8,381,685
Retained earnings	21,569,592	22,141,655
Accumulated other comprehensive income	(638,831)	761,367
	<u>(638,831)</u>	<u>761,367</u>
<b>Total shareholders' equity</b>	<b><u>29,641,174</u></b>	<b><u>31,613,435</u></b>
<b>Total liabilities and shareholders' equity</b>	<b><u>\$ 247,512,219</u></b>	<b><u>\$ 240,119,784</u></b>

See notes to financial statements.

**PEOPLES TRUST COMPANY OF ST. ALBANS  
STATEMENTS OF INCOME  
DECEMBER 31, 2013 AND 2012**

	<b>2013</b>	<b>2012</b>
Interest income:		
Interest and fees on loans	\$ 8,196,611	\$ 8,873,171
Interest and dividends on investment securities:		
U.S. Government and Agencies	359,719	314,435
Other investments	629,799	456,591
Interest on federal funds sold and other interest bearing deposits	<u>32,749</u>	<u>36,189</u>
Total interest income	<u>9,218,878</u>	<u>9,680,386</u>
Interest expense		
Interest on deposits	793,794	956,480
Interest on repurchase agreements	<u>11,068</u>	<u>13,879</u>
Total interest expense	<u>804,862</u>	<u>970,359</u>
Net interest income	8,414,016	8,710,027
Less provision for loan losses	<u>2,302,000</u>	<u>1,865,000</u>
Net interest income after provision for loans losses	<u>6,112,016</u>	<u>6,845,027</u>
Other income		
Service charges on deposit accounts	384,197	355,982
Other service charges and fees	941,395	884,552
Gain on sale of loans	654,606	1,327,089
Gain on sale of securities, net	-	863
Gain on sale of OREO	28,542	-
Other income	<u>276,716</u>	<u>182,036</u>
Total other income	<u>2,285,456</u>	<u>2,750,522</u>
Other expenses		
Salaries and employee benefits	5,181,861	5,114,203
Occupancy and equipment expense	1,372,775	1,343,596
FDIC insurance premium	194,304	194,427
Other expense	<u>2,466,652</u>	<u>2,007,864</u>
Total other expenses	<u>9,215,592</u>	<u>8,660,090</u>
Income (loss) before income taxes	(818,120)	935,459
Income tax expense (benefit)	<u>(574,785)</u>	<u>114,149</u>
Net income (loss)	<u>\$ (243,335)</u>	<u>\$ 821,310</u>
Earnings (loss) per common share	<u>\$ (0.37)</u>	<u>\$ 1.25</u>

**PEOPLES TRUST COMPANY OF ST. ALBANS**  
**STATEMENTS OF COMPREHENSIVE INCOME**  
**Years ended December 31, 2013 and 2012**

	<b>2013</b>	<b>2012</b>
Net Income (loss)	\$ (243,335)	\$ 821,310
Other comprehensive income (loss):		
Unrealized gains (loss) on securities:		
Unrealized holding gains (losses) arising during period	(2,121,512)	67,377
Less: reclassification adjustment for gains included in income	-	(863)
Other comprehensive income:	<u>(2,121,512)</u>	<u>66,514</u>
Tax effect	<u>721,314</u>	<u>(22,615)</u>
Other comprehensive income (loss), net of tax:	(1,400,198)	43,899
Comprehensive income (loss)	<u><u>\$ (1,643,533)</u></u>	<u><u>\$ 865,209</u></u>

**PEOPLES TRUST COMPANY OF ST. ALBANS  
STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY  
DECEMBER 31, 2013 AND 2012**

	<b>Common Stock</b>	<b>Additional Paid-In Capital</b>	<b>Retained Earnings</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Total Shareholders' Equity</b>
Balance, December 31, 2011	\$ 328,728	\$ 8,381,685	\$ 21,731,254	\$ 717,468	\$ 31,159,135
Net Income	-	-	821,310	-	821,310
Other comprehensive income	-	-	-	43,899	43,899
Cash dividends paid	-	-	(410,909)	-	(410,909)
Balance, December 31, 2012	\$ 328,728	\$ 8,381,685	\$ 22,141,655	\$ 761,367	\$ 31,613,435
Net Loss	-	-	(243,335)	-	(243,335)
Other comprehensive income	-	-	-	(1,400,198)	(1,400,198)
Cash dividends paid	-	-	(328,728)	-	(328,728)
Balance, December 31, 2013	<u>\$ 328,728</u>	<u>\$ 8,381,685</u>	<u>\$ 21,569,592</u>	<u>\$ (638,831)</u>	<u>\$ 29,641,174</u>

See notes to financial statements.

**PEOPLES TRUST COMPANY OF ST. ALBANS**  
**STATEMENTS OF CASH FLOWS**  
**DECEMBER 31, 2013 AND 2012**

	2013	2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income (loss)	\$ (243,335)	\$ 821,310
Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities:		
Depreciation	340,043	327,651
Provision for loan loss	2,302,000	1,865,000
Net change in deferred taxes	833,329	(604,681)
Net change in accrued taxes payable	(1,408,114)	(166,346)
Gain on the sale of available-for-sale securities	-	(863)
Gain on the sale of loans	(654,606)	(1,327,089)
Loss on disposals of premises and equipment	9,846	3,350
(Gain) loss on the sale of OREO, net	(19,493)	14,183
Amortization, net	728,452	477,348
(Increase) decrease in loans held for sale	1,169,678	(40,686)
Decrease in deferred loan fees	12,523	16,514
Increase in accrued interest receivable	(62,700)	(63,900)
Decrease in prepaid FDIC	266,960	181,733
Increase in bank owned life insurance	(105,362)	(3,035,753)
(Increase) decrease in other assets	(445,102)	2,989
Increase in accrued expenses and other liabilities	520,830	16,234
	<u>3,244,949</u>	<u>(1,513,006)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of securities available-for-sale	(26,387,936)	(17,322,503)
Proceeds from sales, maturities, and paydowns of securities available-for-sale	12,679,020	9,164,625
Proceeds from maturities of securities held-to-maturity	34,058	31,382
Purchase of FHLB Stock	-	(8,800)
(Increase) decrease in interest bearing balances at banks	12,533,698	(4,536,162)
(Increase) decrease in federal funds sold	734,000	(719,000)
Loan originations, net of repayments	(7,267,954)	4,542,698
Recoveries of loans charged off	79,501	60,287
Proceeds from sale of fixed assets	-	9,080
Purchase of premises and equipment	(397,608)	(145,149)
Proceeds from sales of other real estate owned	506,636	82,405
	<u>(7,486,585)</u>	<u>(8,841,137)</u>

See notes to financial statements.

**PEOPLES TRUST COMPANY OF ST. ALBANS**  
**STATEMENTS OF CASH FLOWS (Continued)**  
**DECEMBER 31, 2013 AND 2012**

	<b>2013</b>	<b>2012</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net Increase in demand, savings, NOW and money market	11,595,616	11,357,364
Net Decrease in in time deposits	(2,853,572)	(2,583,067)
Net Increase (decrease) in repurchase agreements	823,136	(2,562,406)
Dividends paid	<u>(328,728)</u>	<u>(410,909)</u>
Net cash provided by financing activities	<u>9,236,452</u>	<u>5,800,982</u>
Net increase (decrease) in cash and cash equivalents	4,994,816	(4,553,161)
Cash and cash equivalents		
Beginning	<u>7,782,720</u>	<u>12,335,881</u>
Ending	<u>\$ 12,777,536</u>	<u>\$ 7,782,720</u>
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</b>		
Cash payments for:		
Interest	<u>\$ 813,001</u>	<u>\$ 976,581</u>
Income taxes	<u>\$ -</u>	<u>\$ 885,176</u>
<b>SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES</b>		
Other real estate acquired in settlement of loans	<u>\$ 184,480</u>	<u>\$ 496,531</u>
Total change in unrealized gain (loss) on securities available-for-sale	<u>\$ (2,121,512)</u>	<u>\$ 66,514</u>

**PEOPLES TRUST COMPANY OF ST. ALBANS**  
**NOTES TO FINANCIAL STATEMENTS**

**Note 1. Significant Accounting Policies**

The accounting policies of Peoples Trust Company of St. Albans (the Bank) are in conformity with U. S. generally accepted accounting principles and general practices within the banking industry. The following is a description of the more significant policies.

**Nature of operations**

The Bank provides a variety of financial services to individuals, municipalities, commercial, and non-profit customers through its branches in northwestern Vermont, which is primarily a small business and agricultural area. The Bank's primary deposit products are checking and savings accounts and certificates of deposit. Its primary lending products are commercial, real estate, agricultural, and consumer loans.

**Concentration of risk**

The Bank's operations are affected by various risk factors, including interest-rate risk, credit risk, and risk from geographic concentration of lending activities. Management attempts to manage interest rate risk through various asset/liability management techniques designed to match maturities of assets and liabilities. Loan policies and administration are designed to provide assurance that loans will only be granted to credit-worthy borrowers, although credit losses are expected to occur because of subjective factors and factors beyond the control of the Bank. In addition, the Bank is a community bank and, as such, is mandated by the Community Reinvestment Act and other regulations to conduct most of its lending activities within the geographic area where it is located. Although the Bank has a diversified loan portfolio and economic conditions are stable, a substantial portion of its loan portfolio is secured by real estate and most of its lending activities are conducted in northern Vermont. As a result, the Bank and its borrowers may be especially vulnerable to the consequences of changes in the local economy and real estate market conditions. Note 3 discusses the types of investments the Bank invests in, and Note 5 discusses the type of lending the Bank engages in.

**Use of estimates**

In preparing financial statements in conformity with U. S. generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, accumulated depreciation based on estimated useful lives of assets, the valuation of foreclosed real estate, and deferred tax assets.

## **Note 1. Significant Accounting Policies (Continued)**

### **Presentation of cash flows**

For purposes of presentation in the statements of cash flows, cash and cash equivalents include cash on hand and amounts due from banks (including cash items in process of clearing).

### **Fair value measurements**

The Bank utilizes the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic 820, Fair Value Measurements and Disclosures, as guidance for accounting for assets and liabilities carried at fair value. This standard defines fair value as the price that would be received, without adjustment for transaction costs, to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is a market based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. The guidance in FASB ASC Topic 820 establishes a three-level fair value hierarchy, which prioritized the inputs in measuring fair value. A financial instrument’s level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The three levels of the fair value hierarchy are:

- Level 1 – Valuation is based on quoted prices in active markets for identical assets or liabilities that the Bank has the ability to access at the measurement date. Level one assets and liabilities generally include debt and equity securities that are traded in an active exchange market. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities;
- Level 2 – Valuation is based on inputs other than quoted prices included within level one that are observable for the asset or liability, either directly or indirectly. The valuation may be based on quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liability;
- Level 3 – Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level three assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which determination of fair value requires significant management judgment or estimation.

### **Investment securities**

Debt securities that management has the positive intent and ability to hold to maturity are classified as held-to-maturity and recorded at amortized cost. Securities not classified as held-to-maturity, including equity securities with readily determinable fair values, are classified as available-for-sale and recorded at fair value with unrealized gains and losses excluded from earnings and reported in other comprehensive income. Purchase premiums and discounts are recognized in interest income using methods approximating the interest method over the terms of the securities. Gains and losses

## **Note 1. Significant Accounting Policies (Continued)**

on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Declines in the fair value of individual held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary, result in write-downs of the individual securities to their fair value. The related write-downs are included in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Bank to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

### **Federal Home Loan Bank stock**

As a member of the Federal Home Loan Bank, the Company is required to invest in \$100 par value stock of the Federal Home Loan Bank. The stock is nonmarketable and is carried at cost. When redeemed, the Bank will receive from the Federal Home Loan Bank an amount equal to the par value of the stock.

### **Loans**

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding principal adjusted for any charge-offs, the allowance for loan losses and unearned fees. Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value in the aggregate. Sales are made primarily without recourse. Net unrealized losses are recognized through a valuation allowance by charges to income.

Loan interest income is accrued daily on the outstanding balances. Accrual of interest is discontinued when a loan is specifically determined to be impaired or when the loan is delinquent 90 days and management believes that, after considering collection efforts and other factors, the borrower's financial condition is such that collection of interest is doubtful. Any unpaid interest previously accrued on those loans is reversed from income. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are generally applied as a reduction of the loan principal balance. Interest income on other nonaccrual loans is recognized only to the extent of interest payments received. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. Loans are charged off when collection of principal is considered doubtful. Past due status is determined on a contractual basis.

Loan origination and commitment fees and certain direct loan origination costs are deferred and amortized as an adjustment of the related loan's yield using methods that approximate the interest method. The Bank is generally amortizing these amounts over the contractual life.

## **Note 1. Significant Accounting Policies (Continued)**

### **Allowance for loan losses**

The allowance for loan losses is maintained at a level that, in management's judgment, is adequate to absorb credit losses inherent in the loan portfolio. The amount of the allowance is based on management's evaluation of the collectibility of the loan portfolio, including the nature of the portfolio, credit concentrations, and trends in historical loss experience, specific impaired loans, and economic conditions. Allowances for impaired loans are generally determined based on collateral values or the present value of estimated cash flows. Although management uses available information to recognize losses on loans, because of uncertainties associated with local economic conditions, collateral values, and future cash flows on impaired loans, it is reasonably possible that a material change could occur in the allowance for loan losses in the near term. However, the amount of the change that is reasonably possible cannot be estimated. The allowance is increased by a provision for loan losses, which is charged to expense, and reduced by charge-offs, net of recoveries. Subsequent recoveries, if any, are credited to the allowance.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impaired loans may also include loans which have been restructured. A troubled debt restructuring occurs when the Bank grants a concession to a borrower, for legal or economic reasons, that is experiencing financial difficulties. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Impairment is measured on a loan-by-loan basis, primarily for commercial loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Bank does not generally identify individual consumer and residential loans for impairment disclosures, unless those loans are subject to restructuring agreements or are part of a larger impaired customer relationship.

### **Bank premises and equipment**

Bank premises and equipment are stated at cost, less accumulated depreciation. Depreciation is computed on the straight-line and accelerated methods over the estimated useful lives of the related assets. The cost of assets sold or otherwise disposed of and the related allowance for depreciation is eliminated from the accounts and the resulting gains or losses are reflected in the income statement.

Maintenance and repairs are charged to current expense as incurred and the cost of major renewals and betterments are capitalized.

## **Note 1. Significant Accounting Policies (Continued)**

### **Other real estate owned**

Real estate properties acquired through or in lieu of loan foreclosure are initially recorded at the lower of the Bank's carrying amount or fair value less estimated selling cost at the date of foreclosure. Any write-downs based on the asset's fair value at the date of acquisition are charged to the allowance for loan losses. After foreclosure, these assets are carried at the lower of their new cost basis or fair value less cost to sell. Costs of significant property improvements are capitalized, whereas costs relating to holding property are expensed. Valuations are periodically performed by management, and any subsequent write-downs are recorded as a charge to operations, if necessary, to reduce the carrying value of a property to the lower of its costs or fair value less cost to sell.

### **Mortgage servicing**

The Bank recognizes, as separate assets, rights to service mortgage loans for others however those servicing rights are acquired. When the Bank acquires mortgage servicing rights through either the purchase or origination of mortgage loans (originated mortgage servicing rights) and sells or securitizes those loans with servicing rights retained, it allocates the total cost of the mortgage loans to the mortgage servicing rights and the loans (without the mortgage servicing rights) based on their relative fair values. To determine the fair value of the servicing rights created, the Bank uses the market prices under comparable servicing sale contracts. The cost of mortgage servicing rights is amortized in proportion to, and over the period of, estimated net servicing revenues. Impairment of mortgage servicing rights is assessed based on the fair value of those rights. Fair values are estimated using discounted cash flows based on a current market interest rate.

### **Pension Plan**

The Bank maintains a contributory 401(k) pension plan covering all employees who meet certain age and service requirements. Contributions to the plan are voluntary by the eligible participants up to certain limits. Employee contributions are matched dollar for dollar for every dollar contributed up to six percent of the participant's salary. Contributions to the plan by the Bank for the years ended December 31, 2013 and 2012 amounted to \$181,675 and \$169,052, respectively.

### **Advertising costs**

The Bank expenses advertising costs as incurred.

### **Income taxes**

The Bank recognizes income taxes under the asset and liability method. Under this method, deferred tax assets and liabilities are established for the temporary differences between the accounting basis and the tax basis of the Bank's assets and liabilities at enacted tax rates expected to be in effect when the amounts related to such temporary differences are realized or settled. Adjustments to the Bank's deferred tax assets are recognized as deferred income tax expense or benefit based on management's judgments relating to the realizability of such assets. Historic rehabilitation and new markets tax credits are recognized as a reduction of income tax expense in the years they are earned.

## **Note 1. Significant Accounting Policies (Continued)**

Generally accepted accounting standards prescribe a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return, and provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. Management reviews the inventory of tax positions taken at each reporting period to assess the more-likely-than-not recognition threshold. Previously recognized tax positions that no longer meet the more-likely-than-not recognition threshold are derecognized in the first subsequent financial reporting period in which that threshold is no longer met.

### **Off-balance-sheet financial instruments**

In the ordinary course of business the Bank is party to off-balance-sheet financial instruments consisting of commitments to extend credit, unused lines of credit, commercial letters of credit and standby letters of credit. Such financial instruments are recorded in the financial statements when they become payable.

### **Earnings per common share**

Earnings per common share are computed based on the weighted average number of shares of common stock outstanding during the period, retroactively adjusted for stock splits. The weighted average shares outstanding were 657,456 for the years ended December 31, 2013 and 2012, respectively.

### **Transfer and servicing of financial assets**

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Bank, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Bank does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

### **Comprehensive income**

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income or in a separate statement. Certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities are reported net of the tax effect in the statement of comprehensive income.

## Note 1. Significant Accounting Policies (Continued)

### Accounting Pronouncements

In February 2013, the FASB issued ASU 2013-02 *Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income*. The standard requires entities to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, entities are required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income, but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. The standard is effective for reporting periods beginning after December 15, 2013. The Company does not expect this standard to have a material effect on the financial statements.

### Note 2. Restrictions on Cash and Due From Banks

The Bank is not required to maintain reserve balances in cash at December 31, 2013 and 2012, respectively.

The nature of the Bank's business requires that it maintain amounts due from banks, which, at times, may exceed federally insured limits. No losses have been experienced on these accounts.

### Note 3. Investment Securities

Securities available-for-sale (AFS) and held-to-maturity (HTM) consist of the following:

AFS	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2013				
U.S. Government and Federal Agencies	\$ 39,493,768	\$ 359,911	\$ (697,925)	\$ 39,155,754
State and municipal securities	20,062,585	151,002	(781,497)	19,432,090
Equity securities	13,692	583	-	14,275
	<u>\$ 59,570,045</u>	<u>\$ 511,496</u>	<u>\$ (1,479,422)</u>	<u>\$ 58,602,119</u>

**Note 3. Investment Securities (Continued)**

AFS	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2012				
U.S. Government and Federal Agencies	\$ 30,570,902	\$ 859,838	\$ (3,191)	\$ 31,427,549
State and municipal securities	<u>16,018,677</u>	<u>452,587</u>	<u>(155,646)</u>	<u>16,315,618</u>
	<u>\$ 46,589,579</u>	<u>\$ 1,312,425</u>	<u>\$ (158,837)</u>	<u>\$ 47,743,167</u>
HTM				
December 31, 2013				
State and municipal securities	<u>\$ 1,030,644</u>	<u>-</u>	<u>-</u>	<u>\$ 1,030,644</u>
	<u>\$ 1,030,644</u>	<u>-</u>	<u>-</u>	<u>\$ 1,030,644</u>
December 31, 2012				
State and municipal securities	<u>\$ 1,064,702</u>	<u>-</u>	<u>-</u>	<u>\$ 1,064,702</u>
	<u>\$ 1,064,702</u>	<u>-</u>	<u>-</u>	<u>\$ 1,064,702</u>

Included in the caption “Securities AFS: U. S. Government and Federal Agencies” are mortgage-backed securities as follows:

	Amortized Cost	Fair Value
December 31, 2013	<u>\$ 14,782,049</u>	<u>\$ 14,715,061</u>
December 31, 2012	<u>\$ 11,368,468</u>	<u>\$ 11,775,735</u>

Proceeds from the sale of securities available-for-sale were \$9,235,000 and \$6,549,275 in 2013 and 2012, respectively.

Gross realized gains and gross realized losses on sales of investments available-for-sale were \$0 in 2013 and \$913 and \$50, respectively, in 2012.

### Note 3. Investment Securities (Continued)

The scheduled maturities of securities-available for sale and securities held-to-maturity at December 31, 2013 were as follows:

	Available-for-Sale Securities		Held-to-Maturity Securities	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due within one year	\$ 2,112,430	\$ 2,135,185	\$ 40,793	\$ 40,793
Due from one to five years	10,118,329	10,225,353	166,842	166,842
Due from five to ten years	21,990,363	21,442,880	273,379	273,379
Due in greater than ten years	10,553,182	10,069,365	549,630	549,630
Equity securities	13,692	14,275		
Mortgage-backed securities	14,782,049	14,715,061	-	-
	<u>\$ 59,570,045</u>	<u>\$ 58,602,119</u>	<u>\$ 1,030,644</u>	<u>\$ 1,030,644</u>

Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

Assets, principally securities, carried at approximately \$15,514,993 and \$15,212,122 at December 31, 2013 and 2012, respectively, were pledged to secure public deposits and for other purposes required or permitted by law.

Information pertaining to securities with gross unrealized losses at December 31, 2013 and 2012, aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

	Less Than 12 Months		12 Months or Greater		Total	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
December 31, 2013						
U.S. Government and Federal agencies	\$ 22,639,065	\$ (650,099)	\$ 1,665,460	\$ (47,826)	\$ 24,304,525	\$ (697,925)
State and municipal governments	<u>7,619,291</u>	<u>(370,170)</u>	<u>6,412,313</u>	<u>(411,327)</u>	<u>14,031,604</u>	<u>(781,497)</u>
Total	<u>\$ 30,258,356</u>	<u>\$ (1,020,269)</u>	<u>\$ 8,077,773</u>	<u>\$ (459,153)</u>	<u>\$ 38,336,129</u>	<u>\$ (1,479,422)</u>

### Note 3. Investment Securities (Continued)

	<u>Less Than 12 Months</u>		<u>12 Months or Greater</u>		<u>Total</u>	
	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
December 31, 2012						
U.S. Government and Federal agencies	\$ 2,068,911	\$ (3,191)	\$ -	\$ -	\$ 2,068,911	\$ (3,191)
State and municipal governments	6,829,097	(155,646)	-	-	6,829,097	(155,646)
Total	<u>\$ 8,898,008</u>	<u>\$ (158,837)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 8,898,008</u>	<u>\$ (158,837)</u>

At December 31, 2013, the thirty-three debt securities and thirty four municipal bonds with unrealized losses have depreciated less than 4% from the Bank's amortized cost basis. These securities are guaranteed by the U. S. or State and municipal governments or other Federal Agencies. These unrealized losses relate principally to current interest rates for similar types of securities. In analyzing an issuer's financial condition, management considers whether the securities are issued by the Federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition. As management has the ability to hold debt securities until maturity, or for the foreseeable future if classified as available-for-sale, no declines are deemed to be other-than-temporary.

### Note 4. Loan Servicing

Mortgage loans serviced for others are not included in the accompanying statements of financial condition. The unpaid principal balances of mortgage loans serviced for others were \$102,825,873 and \$100,200,239 at December 31, 2013 and 2012, respectively. The carrying amounts of mortgage service rights which approximate their fair value were \$525,372 and \$480,195 at December 31, 2013 and 2012, respectively. Mortgage service rights of \$193,839 and \$243,900 were capitalized in 2013 and 2012, respectively. Amortization of mortgage services rights was \$148,662 in 2013 and \$154,266 in 2012.

## Note 5. Loans

The composition of net loans at December 31 is as follows:

	2013	2012
Residential real estate	\$ 62,467,539	\$ 61,101,997
Commercial real estate	56,130,381	54,578,522
Commercial	7,650,490	7,358,956
Agricultural real estate	10,576,583	10,681,440
Agricultural	1,113,505	866,667
Consumer	2,620,111	2,456,281
Municipal	9,541,195	7,907,408
Gross loans	<u>150,099,804</u>	<u>144,951,271</u>
Net deferred loan costs	44,850	57,373
Allowance for loan losses	<u>(1,889,593)</u>	<u>(2,097,639)</u>
Net loans	<u>\$ 148,255,061</u>	<u>\$ 142,911,005</u>

A summary of current past due and nonaccrual loans as of December 31, 2013 and 2012 were as follows:

	Current	30-89 days	Over 90 days and accruing	Nonaccrual	Total
<b>December 31, 2013</b>					
Residential real estate	\$ 58,611,082	\$ 1,788,469	\$ -	\$ 2,067,988	\$ 62,467,539
Commercial real estate	50,882,327	617,569	-	4,630,485	56,130,381
Commercial	7,279,405	71,035	-	300,050	7,650,490
Agricultural real estate	10,144,770	93,656	-	338,157	10,576,583
Agricultural	1,105,488	8,017	-	-	1,113,505
Consumer	2,568,253	35,328	-	16,530	2,620,111
Municipal	9,541,195	-	-	-	9,541,195
Total	<u>\$ 140,132,520</u>	<u>\$ 2,614,073</u>	<u>\$ -</u>	<u>\$ 7,353,211</u>	<u>\$ 150,099,804</u>
<b>December 31, 2012</b>					
Residential real estate	\$ 58,474,578	\$ 355,947	\$ -	\$ 2,271,472	\$ 61,101,997
Commercial real estate	45,579,881	2,425,976	-	6,572,665	54,578,522
Commercial	6,685,912	324,602	-	348,442	7,358,956
Agricultural real estate	9,898,138	2,382	-	780,920	10,681,440
Agricultural	866,667	-	-	-	866,667
Consumer	2,409,888	26,830	-	19,563	2,456,281
Municipal	7,907,408	-	-	-	7,907,408
Total	<u>\$ 131,822,472</u>	<u>\$ 3,135,737</u>	<u>\$ -</u>	<u>\$ 9,993,062</u>	<u>\$ 144,951,271</u>

Aggregate interest on nonaccrual loans not recognized was \$452,937 and \$960,686 for the years ended December 31, 2013 and 2012, respectively.

## Note 6. Allowance for Loan Losses and Credit Quality

Changes in the Allowance for loan losses for the years ended December 31, 2013 and 2012 were as follows:

	<b>Residential Real Estate</b>	<b>Commercial Real Estate</b>	<b>Commercial</b>	<b>Agricultural Real Estate</b>	<b>Agricultural</b>	<b>Consumer, Municipal and Unallocated</b>	<b>Total</b>
<b>Balance December 31, 2012</b>	\$ 963,752	\$ 562,632	\$ 114,461	\$ 284,550	\$ 38,717	\$ 133,527	\$ 2,097,639
Provision for loan losses	25,278	2,336,218	(5,938)	(50,066)	12,201	(15,693)	2,302,000
Recoveries of amounts charged off	35,462	500	4,904	206	370	38,059	79,501
	1,024,492	2,899,350	113,427	234,690	51,288	155,893	4,479,140
Amounts charged off	(400,066)	(2,136,650)	-	-	-	(52,831)	(2,589,547)
<b>Balance December 31, 2013</b>	\$ 624,426	\$ 762,700	\$ 113,427	\$ 234,690	\$ 51,288	\$ 103,062	\$ 1,889,593
<b>Balance December 31, 2011</b>	\$ 416,330	\$ 1,825,909	\$ 156,399	\$ 393,463	\$ 43,524	\$ 201,565	\$ 3,037,190
Provision for loan losses	806,218	1,191,197	42,223	(111,182)	(9,172)	(53,684)	1,865,600
Recoveries of amounts charged off	800	18,432	5,014	2,269	6,425	27,347	60,287
	1,223,348	3,035,538	203,636	284,550	40,777	175,228	4,963,077
Amounts charged off	(259,596)	(2,472,906)	(89,175)	-	(2,060)	(41,701)	(2,865,438)
<b>Balance December 31, 2012</b>	\$ 963,752	\$ 562,632	\$ 114,461	\$ 284,550	\$ 38,717	\$ 133,527	\$ 2,097,639

Despite the above allocation, the Allowance for loan losses is general in nature and is available to absorb loss from any loan type.

At December 31, 2013 and 2012, the allocation of the Allowance for loan losses summarized on the basis of the Bank's impairment methodology was as follows:

	<b>Residential Real Estate</b>	<b>Commercial Real Estate</b>	<b>Commercial</b>	<b>Agricultural Real Estate</b>	<b>Agricultural</b>	<b>Consumer, Municipal and Unallocated</b>	<b>Total</b>
<b>December 31, 2013</b>							
Individually evaluated for impairment	\$ 346,060	\$ 359,242	\$ -	\$ 173,302	\$ -	\$ -	\$ 878,604
Collectively evaluated for impairment	278,366	403,458	113,427	61,388	51,288	103,062	1,010,989
Allocated	\$ 624,426	\$ 762,700	\$ 113,427	\$ 234,690	\$ 51,288	\$ 103,062	\$ 1,889,593
<b>December 31, 2012</b>							
Individually evaluated for impairment	\$ 715,150	\$ 238,707	\$ 4,644	\$ 229,915	\$ -	\$ 3,548	\$ 1,191,964
Collectively evaluated for impairment	248,602	323,925	109,817	54,635	38,717	129,979	905,675
Allocated	\$ 963,752	\$ 562,632	\$ 114,461	\$ 284,550	\$ 38,717	\$ 133,527	\$ 2,097,639

**Note 6. Allowance for Loan Losses and Credit Quality (Continued)**

The recorded investment in loans summarized on the basis of the Bank's impairment methodology as of December 31, 2013 and 2012 were as follows:

	<b>Residential Real Estate</b>	<b>Commercial Real Estate</b>	<b>Commercial</b>	<b>Agricultural Real Estate</b>	<b>Agricultural</b>	<b>Consumer and Municipal</b>	<b>Total</b>
<b>December 31, 2013</b>							
Individually evaluated for impairment	\$ 2,258,957	\$ 10,135,943	\$ 1,505	\$ 2,357,031	\$ 3,869	\$ 7,266	\$ 14,764,571
Collectively evaluated for impairment	60,208,582	45,994,438	7,648,985	8,219,552	1,109,636	12,154,040	135,335,233
Allocated	<u>\$ 62,467,539</u>	<u>\$ 56,130,381</u>	<u>\$ 7,650,490</u>	<u>\$ 10,576,583</u>	<u>\$ 1,113,505</u>	<u>\$ 12,161,306</u>	<u>\$ 150,099,804</u>
<b>December 31, 2012</b>							
Individually evaluated for impairment	\$ 4,081,986	\$ 13,306,442	\$ 393,339	\$ 3,376,572	\$ 92,334	\$ 27,639	\$ 21,278,312
Collectively evaluated for impairment	57,020,011	41,272,080	6,965,617	7,304,868	774,333	10,336,050	123,672,959
Allocated	<u>\$ 61,101,997</u>	<u>\$ 54,578,522</u>	<u>\$ 7,358,956</u>	<u>\$ 10,681,440</u>	<u>\$ 866,667</u>	<u>\$ 10,363,689</u>	<u>\$ 144,951,271</u>

The following table summarizes the loan ratings applied to the Bank's loan types as of December 31, 2013 and 2012:

	<b>Residential Real Estate</b>	<b>Commercial Real Estate</b>	<b>Commercial</b>	<b>Agricultural Real Estate</b>	<b>Agricultural</b>	<b>Consumer and Municipal</b>	<b>Total</b>
<b>December 31, 2013</b>							
Satisfactory	\$ 58,007,585	\$ 41,940,567	\$ 6,164,178	\$ 3,700,145	\$ 838,642	\$ 12,148,792	\$ 122,799,909
Watch	918,658	3,324,502	1,195,264	4,444,611	187,116	4,537	10,074,688
OAEM	99,500	799,970	-	-	-	-	899,470
Substandard	3,441,796	10,065,342	291,048	2,431,827	87,747	7,977	16,325,737
Doubtful	-	-	-	-	-	-	-
Total	<u>\$ 62,467,539</u>	<u>\$ 56,130,381</u>	<u>\$ 7,650,490</u>	<u>\$ 10,576,583</u>	<u>\$ 1,113,505</u>	<u>\$ 12,161,306</u>	<u>\$ 150,099,804</u>
<b>December 31, 2012</b>							
Satisfactory	55,974,046	35,295,188	5,853,849	3,555,463	546,864	10,280,378	\$ 111,505,788
Watch	946,387	3,820,168	1,207,685	3,729,198	227,469	30,538	9,961,445
OAEM	99,968	397,051	-	-	-	-	497,019
Substandard	4,081,596	15,066,115	297,422	3,396,779	92,334	52,773	22,987,019
Doubtful	-	-	-	-	-	-	-
Total	<u>\$ 61,101,997</u>	<u>\$ 54,578,522</u>	<u>\$ 7,358,956</u>	<u>\$ 10,681,440</u>	<u>\$ 866,667</u>	<u>\$ 10,363,689</u>	<u>\$ 144,951,271</u>

## **Note 6. Allowance for Loan Losses and Credit Quality (Continued)**

The following is an overview of the Bank's loan rating system:

### **1-3 Rating – Satisfactory**

Risk-rating grades "1" through "3" comprise those loans ranging from lower than average credit risk which indicates borrowers with high liquidity, excellent financial condition, strong management, favorable industry trends or loans secured by highly liquid assets through marginal credit risk, which while credit worthy, exhibit some characteristics which require special attention by the account officer.

### **4 Rating – Watch**

These loans are characterized by adequate collateral but recent declining financial, reporting or management trends such as marginal cash flow, marginal profitability, etc.

### **5 Rating – Other Assets Especially Mentioned (OAEM)**

Special mention assets have potential weaknesses that deserve management's close attention and monitoring until resolved. OAEMs are not adversely classified and do not expose the Bank to sufficient risk to warrant adverse classification currently but might warrant adverse classification if correction of the weakness does not take place in the short term.

### **6 Rating – Substandard**

Loans rated 6 are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged. Assets have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if deficiencies are not corrected.

### **7 Rating - Doubtful**

An asset classified doubtful has all the weaknesses inherent in one classified substandard, with the added characteristic that weaknesses make collection or liquidation in full, on the basis of existing facts, conditions and values, highly questionable and improbable.

**Note 6. Allowance for Loan Losses and Credit Quality (Continued)**

The following table provides information with respect to impaired loans as of and for the year ended December 31, 2013 and 2012, respectively:

	December 31, 2013			Year Ended December 31, 2013	
	Recorded Investment	Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Received
With an allowance recorded:					
Residential real estate	\$ 1,222,759	\$ 1,222,759	\$ 346,060		
Commercial real estate	1,815,254	1,815,254	359,242		
Commercial	-	-	-		
Agricultural real estate	1,289,824	1,289,824	173,302		
Agricultural	-	-	-		
Consumer	-	-	-		
	<u>4,327,837</u>	<u>4,327,837</u>	<u>878,604</u>		
With no allowance recorded:					
Residential real estate	1,036,198	1,036,198	-		
Commercial real estate	8,320,689	8,320,689	-		
Commercial	1,505	1,505	-		
Agricultural real estate	1,067,207	1,067,207	-		
Agricultural	3,869	3,869	-		
Consumer	7,266	7,266	-		
	<u>10,436,734</u>	<u>10,436,734</u>	<u>-</u>		
Total:					
Residential real estate	2,258,957	2,258,957	346,060	3,473,779	\$ 93,089
Commercial real estate	10,135,943	10,135,943	359,242	12,293,789	484,033
Commercial	1,505	1,505	-	79,950	7,564
Agricultural real estate	2,357,031	2,357,031	173,302	2,808,788	168,012
Agricultural	3,869	3,869	-	67,674	5,113
Consumer	7,266	7,266	-	11,722	847
Total	<u>\$14,764,571</u>	<u>\$ 14,764,571</u>	<u>\$ 878,604</u>	<u>\$ 18,735,702</u>	<u>\$ 758,658</u>

**Note 6. Allowance for Loan Losses and Credit Quality (Continued)**

	December 31, 2012			Year Ended December 31, 2012	
	Recorded Investment	Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Received
With an allowance recorded:					
Residential real estate	\$ 2,418,330	\$ 2,418,330	\$ 715,150		
Commercial real estate	6,033,550	6,033,550	238,707		
Commercial	4,397	4,397	4,644		
Agricultural real estate	1,636,490	1,636,490	229,915		
Consumer	15,639	15,639	3,548		
	<u>10,108,406</u>	<u>10,108,406</u>	<u>1,191,964</u>		
With no allowance recorded:					
Residential real estate	1,663,656	1,663,656	-		
Commercial real estate	7,272,892	7,272,892	-		
Commercial	388,942	388,942	-		
Agricultural real estate	1,740,082	1,740,082	-		
Agricultural	92,334	92,334	-		
Consumer	12,000	12,000	-		
	<u>11,169,906</u>	<u>11,169,906</u>	<u>-</u>		
Total:					
Residential real estate	4,081,986	4,081,986	715,150	4,718,996	\$ 123,284
Commercial real estate	13,306,442	13,306,442	238,707	15,401,109	429,761
Commercial	393,339	393,339	4,644	137,296	4,033
Agricultural real estate	3,376,572	3,376,572	229,915	3,494,388	223,652
Agricultural	92,334	92,334	-	109,026	6,956
Consumer	27,639	27,639	3,548	60,305	1,548
Total	<u>\$21,278,312</u>	<u>\$ 21,278,312</u>	<u>\$ 1,191,964</u>	<u>\$ 23,921,120</u>	<u>\$ 789,234</u>

The following table provides information with respect to troubled debt restructurings (TDR) as of and for the year ended December 31, 2013 and 2012, respectively:

	Commercial	Commercial Real Estate	Residential Real Estate	Agricultural Real Estate	Total
Balance, December 31, 2012	\$ 102,216	\$ 3,668,444	\$ 1,372,880	\$ 930,620	\$ 6,074,160
Additions	-	405,149	124,497	-	529,646
Charge-off's	-	(1,647,785)	(128,748)	-	(1,776,533)
Paydowns	-	(230,352)	(82,873)	(122,363)	(435,588)
Balance, December 31, 2013	<u>\$ 102,216</u>	<u>\$ 2,195,456</u>	<u>\$ 1,285,756</u>	<u>\$ 808,257</u>	<u>\$ 4,391,685</u>

**Note 6. Allowance for Loan Losses and Credit Quality (Continued)**

	<b>Commercial</b>	<b>Commercial Real Estate</b>	<b>Residential Real Estate</b>	<b>Agricultural Real Estate</b>	<b>Total</b>
Balance, December 31, 2011	\$ 103,928	\$ 1,750,630	\$ 749,085	\$ 1,049,952	\$ 3,653,595
Additions	-	2,958,592	676,909	-	3,635,501
Charge-off's	-	-	-	-	-
Paydowns	(1,712)	(1,040,778)	(53,114)	(119,332)	(1,214,936)
Balance, December 31, 2012	<u>\$ 102,216</u>	<u>\$ 3,668,444</u>	<u>\$ 1,372,880</u>	<u>\$ 930,620</u>	<u>\$ 6,074,160</u>

During 2013, two loans were restructured. A residential real estate loan had a 1% rate reduction and one commercial real estate loan had an advance for expenses. The residential loan has a \$63,000 impairment while the commercial real estate loan is considered adequately secured with no specific loss allocation. The commercial real estate loan is delinquent 47 days as of December 31, 2013.

During 2012, three relationships were restructured. One relationship (primarily residential real estate) for \$679,909 was restructured due to capitalized interest and an interest rate reduction. This relationship had a specific impairment allocation of \$187,772 as of December 31, 2013. Two commercial real estate relationships totaling \$2,958,592 were restructured due to capitalized interest. Two loans in these relationships totaling \$1,647,785 were charged-off in 2013.

At December 31, 2013 and 2012, the Bank was not committed to lend any additional funds to borrowers whose loans were nonperforming, impaired or restructured.

**Note 7. Bank Premises and Equipment**

The major classes of bank premises and equipment and the total accumulated depreciation at December 31 are as follows:

	2013	2012
Land and land improvements	\$2,179,659	\$2,179,659
Building and improvements	7,216,861	7,216,861
Furniture and equipment	3,701,544	3,403,797
	<u>13,098,064</u>	<u>12,800,317</u>
Less accumulated depreciation	<u>5,706,893</u>	<u>5,456,865</u>
	<u>\$7,391,171</u>	<u>\$7,343,452</u>

Depreciation included in occupancy and equipment expense amounted to \$340,043 and \$327,651 for the years ended December 31, 2013 and 2012, respectively.

**Note 7. Bank Premises and Equipment (Continued)**

The Bank leases several of its ATMs under five year operating leases which expire in 2016. Lease payments of \$34,885 and \$36,444 were recorded for the years ended December 31, 2013 and 2012, respectively. Future minimum annual rentals are as follows:

Years Ended December 31,

2014	34,885
2015	34,885
2016	23,257
	<u>\$ 93,027</u>

**Note 8. Investments Carried At Equity**

The Bank purchased various interests in a limited partnership that were established to acquire, own, and rent properties in Vermont. The investments are accounted for under the equity method of accounting with the investment being written down in relation to the tax benefit realized. Through these investments, the Bank has access to a combination of “new market” and “qualified rehabilitation” tax credits which may be used to offset Federal taxes. The carrying values of investments carried at equity were \$-0- and \$-0- at December 31, 2013 and 2012, respectively. The provision for undistributed net losses of the partnership was \$207,752 and \$54,238 in 2013 and 2012, respectively. Aggregate tax credits received were \$207,767 and \$53,968 in 2013 and 2012, respectively.

**Note 9. Deposits**

The following is a maturity distribution of time certificates of deposit at December 31, 2013:

Maturing in 2014	33,121,710
Maturing in 2015	8,132,091
Maturing in 2016	3,382,950
Maturing in 2017	5,791,097
Maturing in 2018 and thereafter	<u>5,267,107</u>
	<u>\$ 55,694,955</u>

U.S. Treasury and Agency securities with a cost of \$8,556,696 and \$7,934,029 were pledged to collateralize certain municipal deposits at December 31, 2013 and 2012, respectively.

## Note 10. Repurchase Agreements

Securities sold under agreements to repurchase amounted to \$4,131,003 and \$3,307,867 as of December 31, 2013 and 2012, respectively. These agreements are collateralized by U.S. government agency and treasury securities with a book value of \$6,932,552 and \$7,020,618 and a fair value of \$6,828,404 and \$7,020,154 at December 31, 2013 and 2012, respectively. The securities underlying these agreements are held in safekeeping by the Bank.

The average daily balance of these repurchase agreements approximated \$4,444,572 and \$4,726,620 during 2013 and 2012, respectively. The maximum borrowings outstanding on these agreements at any month-end reporting period of the Bank was \$6,385,168 and \$6,093,198 in 2013 and 2012, respectively. The weighted average rates for repurchase agreements were 0.25% and 0.25% at December 31, 2013 and 2012, respectively.

## Note 11. Borrowed Funds

The Bank has an unsecured \$5,000,000 federal funds line of credit with Bank of America which was unused at December 31, 2013 and 2012.

## Note 12. Income Taxes

Income taxes for the years ended December 31 were as follows:

	2013	2012
Currently payable (benefit)	\$ (1,408,115)	\$ 718,830
Deferred	<u>833,330</u>	<u>(604,681)</u>
	<u>\$ (574,785)</u>	<u>\$ 114,149</u>

Total income tax expense differed from the amounts computed by applying the U. S. Federal income tax rate of 34% to income before income taxes as a result of the following at December 31:

	2013	2012
Computed expected tax expense	\$ (278,161)	\$ 318,057
Disallowed interest expense	6,751	4,790
Municipal income	(253,064)	(165,011)
Boli income	(35,823)	(12,156)
Tax credits	(137,126)	(35,619)
Alternative minimum tax	117,896	-
Other, net	<u>4,742</u>	<u>4,088</u>
	<u>\$ (574,785)</u>	<u>\$ 114,149</u>

**Note 12. Income Taxes (Continued)**

The deferred income tax provision consisted of the following items at December 31:

	2013	2012
Nonaccrual loan interest	\$ 108,761	\$ (178,993)
Depreciation	(1,943)	(3,732)
Bad debts	1,060,876	(469,695)
Off balance sheet accrual	-	-
Mortgage servicing	15,360	30,475
Limited partnerships	4,666	17,264
Tax credits	(315,713)	-
Other	(38,677)	-
	<u>\$ 833,330</u>	<u>\$ (604,681)</u>

Listed below are the significant components of the net deferred tax asset at December 31:

	2013	2012
Components of deferred tax assets:		
Bad debts	\$ 287,671	\$1,348,547
Off balance sheet accrual	5,883	5,883
Nonaccrual loan interest	361,557	470,318
Limited partnerships	-	1,611
Unrealized gain on securities available-for-sale	329,096	-
Tax credits	315,713	-
	<u>1,299,920</u>	<u>1,826,359</u>
Total deferred tax asset		
Valuation allowance	<u>-</u>	<u>-</u>
Total deferred tax asset, net of valuation allowance	<u>1,299,920</u>	<u>1,826,359</u>
Components of deferred tax liability:		
Depreciation	(3,645)	(5,588)
Limited partnerships	(3,055)	-
Mortgage servicing rights	(178,626)	(163,266)
Unrealized gain on securities available-for-sale	-	(392,220)
Other	(15,160)	(53,837)
	<u>(200,486)</u>	<u>(614,911)</u>
Total deferred tax liability		
Net deferred tax asset	<u>\$ 1,099,434</u>	<u>\$1,211,448</u>

## **Note 12. Income Taxes (Continued)**

Net deferred tax asset is included in the caption “other assets” on the balance sheet at December 31, 2013 and 2012, respectively. The deferred tax asset valuation allowance did not change during 2013 and 2012. As of December 31, 2013 the Bank has general business tax credits available for carryover through December 31, 2033.

Deferred tax assets are recognized subject to management's judgment that realization is more likely than not as GAAP allows for the recognition and measurement of deductible temporary differences to the extent that it is more likely than not that the deferred tax asset will be realized. Based on the temporary taxable items, historical taxable income and estimates of future taxable income, the Bank believes that it is more likely than not that the deferred tax assets at December 31, 2013 will be realized.

Based on management's evaluation, management has concluded that there were no significant uncertain tax positions requiring recognition in the Bank's financial statements at December 31, 2013. Although the Bank is not currently the subject of tax examination by the Internal Revenue Service (IRS), the Bank's tax years ended December 31, 2010 through 2013 are open to examination by the IRS under the applicable statute of limitations.

The Bank may from time-to-time be assessed interest and/or penalties by federal or state tax jurisdictions, although any such assessments historically have been minimal and immaterial to the Bank's financial results. In the event that the Bank receives an assessment for interest and/or penalties, it will be classified in the financial statements as “Other expenses”.

## **Note 13. Commitments and Contingencies**

In the normal course of business, the Bank is involved in various legal proceedings. In the opinion of management, after consulting with the Bank's legal counsel, any liability resulting from such proceedings would not have a material adverse effect on the Bank's financial statements.

## **Note 14. Financial Instruments with Off-Balance-Sheet Risk**

The Bank is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit, standby letters of credit, interest rate caps and floors written on adjustable rate loans, and commitments to sell loans. Such instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The contract or notional amounts of those instruments reflect the extent of involvement the Bank has in particular classes of financial instruments.

The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit, standby letters of credit, and commercial letters of credit is represented by the contractual notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments. For interest rate caps and floors written on adjustable rate loans, the contract or notional amounts do not represent exposure to credit loss. The Bank controls the credit risk of their interest rate cap agreements through credit approvals, limits, and monitoring procedures. The Bank

#### **Note 14. Financial Instruments with Off-Balance-Sheet Risk (Continued)**

generally requires collateral or other security to support financial instruments with credit risk.

	Contract or Notional Amount	
	2013	2012
Financial instruments whose contract amount represent credit risk:		
Commitments to extend credit	<u>\$ 13,655,000</u>	<u>\$ 13,388,000</u>
Stand by letters of credit and commercial letters of credit	<u>\$ 1,359,000</u>	<u>\$ 1,091,000</u>

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. At December 31, 2013, the Bank had binding loan commitments at fixed rates totaling \$4,517,121 that are included in commitments to extend credit.

The Bank evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the customer. Collateral held varies but may include real estate, accounts receivable, inventory, property, plant, and equipment, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers.

The Bank enters into a variety of interest rate contracts, including interest rate caps and floors written on adjustable rate loans in managing its interest rate exposure. Interest rate caps and floors on loans written by the Bank enable customers to transfer, modify or reduce their interest rate risk.

#### **Note 15. Transactions with Related Parties**

The Bank has had, and may be expected to have in the future, banking transactions in the ordinary course of business with directors, principal officers, their immediate families and affiliated companies in which they are principal shareholders (commonly referred to as related parties), all which have been, in the opinion of management, on the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with others.

## Note 15. Transactions with Related Parties (Continued)

Aggregate loan transactions with related parties as of December 31 were as follows:

	2013	2012
Balance, beginning	\$ 1,087,826	\$ 1,329,087
New loans	-	45,433
Repayments	(940,579)	(61,259)
Other	<u>223,631</u>	<u>(225,435)</u>
Balance, ending	<u>\$ 370,878</u>	<u>\$ 1,087,826</u>

Activity in "Other" relates to the net activity of newly appointed officers and directors.

Deposit accounts with related parties approximated \$4,956,123 and \$3,656,880 at December 31, 2013 and 2012, respectively.

The Bank utilizes an appraisal company owned by a director for loan appraisal services. Appraisal fees are reimbursed to the Bank from the respective borrowers.

The Bank instituted a split dollar deferred compensation plan for certain officers during 2012. The vehicle is funded through Bank Owned Life Insurance (BOLI). The BOLI had a balance of \$3,141,115 and \$3,035,753 as of December 31, 2013 and 2012 respectively. The accrued deferred compensation had a balance of \$23,389 and \$6,536 as of December 31, 2013 and 2012 respectively.

## Note 16. Disclosures about Fair Value of Financial Instruments

### Fair Value Measurement

The following methods and assumptions were used by the Bank in estimating its fair value disclosures for financial instruments, and for assets measured on recurring basis and non-recurring basis:

**Cash and due from banks:** The carrying amounts reported in the balance sheet for cash and due from banks approximate those assets' fair values.

**Investment securities:** Fair values for investment securities are based on quoted market prices, where available (level one valuation). If quoted market prices are not available, fair values are calculated based on a formula which uses matrices which interpolate prices according to observable inputs for similar items such as sector, credit spread, rating, maturity, and option premium (level two valuation).

**Federal Home Loan Bank stock:** The carrying amount of this stock approximates its fair value.

## **Note 16. Disclosures about Fair Value of Financial Instruments (Continued)**

**Loans and loans held for sale:** For variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying amounts. The fair values of other loans (for example, fixed rate commercial real estate and rental property mortgage loans and commercial and industrial loans) are estimated using discounted cash flow analysis, based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Loan fair value estimates include judgments regarding future expected loss experience and risk characteristics. Collateral values are estimated using Level 2 inputs based on appraisals of similar properties obtained from a third party valuation service. Fair values for impaired loans are estimated using Level 3 inputs based on appraisals of similar properties obtained from a third party valuation service discounted by management based on historical losses for similar collateral.

**Other real estate owned:** Other real estate owned is reported at the fair value of the underlying collateral. Collateral values are estimated using Level 3 inputs based on appraisals of similar properties obtained from a third party valuation service discounted by management based on updated information.

**Deposits:** The fair values disclosed for demand deposits (for example, checking and savings accounts) are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). The fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated contractual maturities on such time deposits (Level II).

**Repurchase agreements and borrowed funds:** For repurchase agreements and borrowed funds (including Federal funds purchased) that reprice frequently, fair values are based on carrying amounts. The fair values for other borrowings are estimated using a discounted cash flow calculation that applies interest rates currently being offered on such debt to a schedule of aggregated contractual maturities on such debt (Level II).

**Accrued interest:** The carrying amount of accrued interest receivable and payable approximates fair value.

**Other liabilities:** Commitments to extend credit were evaluated and fair value was estimated using the fees currently charged to enter into similar agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair market value for off balance sheet financial instruments was immaterial at December 31, 2013 and 2012.

## Note 16. Disclosures about Fair Value of Financial Instruments (Continued)

The estimated fair values of the Company's financial instruments at December 31 are as follows:

	2013	
	Carrying Amount	Estimated Value
Financial assets:		
Cash and due from banks	\$ 12,777,536	\$ 12,777,536
Interest bearing deposits with banks	10,925,093	10,925,093
Federal funds sold	500,000	500,000
Securities available-for-sale	58,602,119	58,602,119
Securities held-to-maturity	1,030,644	1,030,644
FHLB stock	392,000	392,000
Loans and mortgage loans held-for-sale, net (Level II)	134,369,094	135,204,205
Impaired loans (Level III)	13,885,967	13,885,967
Accrued interest receivable	924,526	924,526
Financial liabilities:		
Deposits (Level II)	213,183,188	214,072,024
Repurchase agreements (Level II)	4,131,003	4,131,003
Accrued interest payable	24,624	24,624
	2012	
	Carrying Amount	Estimated Value
Financial assets:		
Cash and due from banks	\$ 7,782,720	\$ 7,782,720
Interest bearing deposits with banks	23,458,791	23,458,791
Federal funds sold	1,234,000	1,234,000
Securities available-for-sale	47,743,167	47,743,167
Securities held-to-maturity	1,064,702	1,064,702
FHLB Stock	392,000	392,000
Loans and mortgage loans held-for-sale, net (Level II)	122,824,657	128,456,578
Impaired loans (Level III)	20,086,348	20,086,348
Accrued interest receivable	861,826	861,826
Financial liabilities:		
Deposits (Level II)	204,441,144	205,220,438
Repurchase agreements (Level II)	3,307,867	3,307,867
Accrued interest payable	32,763	32,763

The carrying amounts in the preceding table are included in the balance sheets under the applicable captions.

**Note 16. Disclosures about Fair Value of Financial Instruments (Continued)**

Fair values of assets and liabilities measured on a recurring basis at December 31, 2013 and 2012 are as follows:

	Fair Value	Fair Value Measurements at Reporting Date Using		
		Quoted Prices in Active Markets for Identical Assets/ Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
December 31, 2013				
Loans held for sale	\$ -	\$ -	\$ -	\$ -
Investments - AFS				
U.S. Government and Federal Agencies Equity securities	39,155,754	-	39,155,754	-
State and municipal securities	14,275	-	14,275	-
	<u>19,432,090</u>	<u>-</u>	<u>19,432,090</u>	<u>-</u>
	<u>\$ 58,602,119</u>	<u>\$ -</u>	<u>\$ 58,602,119</u>	<u>\$ -</u>
December 31, 2012				
Loans held for sale	\$ 1,169,678	\$ -	\$ 1,169,678	\$ -
Investment - AFS				
U.S. Government and Federal Agencies	31,427,549	-	31,427,549	-
State and municipal securities	16,315,618	-	16,315,618	-
	<u>16,315,618</u>	<u>-</u>	<u>16,315,618</u>	<u>-</u>
	<u>\$ 48,912,845</u>	<u>\$ -</u>	<u>\$ 48,912,845</u>	<u>\$ -</u>

## Note 16. Disclosures about Fair Value of Financial Instruments (Continued)

Fair values of assets and liabilities measured on a non-recurring basis at December 31, 2013 and 2012 are as follows:

	Fair Value	Fair Value Measurements at Reporting Date Using		
		Quoted Prices in Active Markets for Identical Assets/ Liabilities (Level 1)		
December 31, 2013				
Impaired loans	\$ 13,885,967	\$ -	\$ -	\$ 13,885,967
Other real estate owned	97,280	-	-	97,280
	<u>\$ 13,983,247</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 13,983,247</u>
December 31, 2012				
Impaired loans	\$ 20,086,348	\$ -	\$ -	\$ 20,086,348
Other real estate owned	399,943	-	-	399,943
	<u>\$ 20,486,291</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 20,486,291</u>

There were no transfers in or out of level 1, 2 or 3 for both recurring and non-recurring assets for the years ended December 31, 2013 and 2012.

## Note 17. Regulatory Matters

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory - and possibly additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of December 31, 2013, that the Bank meets all capital adequacy requirements to which it is subject.

## Note 17. Regulatory Matters (Continued)

The most recent notification from the FDIC categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the Bank's category.

The Bank's actual capital amounts (000's omitted) and ratios are also presented in the table.

	<u>Actual</u>		<u>Minimums For Capital Adequacy Purposes</u>		<u>Minimums To Be Well Capitalized Under Prompt Corrective Action Provisions</u>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
<b>As of December 31, 2013</b>						
Total capital						
(to risk weighted assets)	\$ 31,279	21.52%	\$ 11,629	8.00%	\$ 14,537	10.00%
Tier I capital						
(to risk weighted assets)	\$ 29,461	20.27%	\$ 5,815	4.00%	\$ 8,722	6.00%
Tier I capital						
(to average assets)	\$ 29,461	11.94%	\$ 9,866	4.00%	\$ 12,332	5.00%
<b>As of December 31, 2012</b>						
Total capital						
(to risk weighted assets)	\$ 32,537	23.92%	\$ 10,883	8.00%	\$ 13,604	10.00%
Tier I capital						
(to risk weighted assets)	\$ 30,804	22.64%	\$ 5,442	4.00%	\$ 8,162	6.00%
Tier I capital						
(to average assets)	\$ 30,804	12.79%	\$ 9,631	4.00%	\$ 12,039	5.00%

## Note 18. Prior Period Restatement

During 2013, the Bank was advised by the FDIC to charge-off loans that were adversely classified and deemed collateral dependent in the amount of \$2.32 million as of December 31, 2012. Management agreed to the \$2.32 million in charge-off's and amended the affected Call Report. There was no change to total assets, net loans, or net income. The only accounts affected were commercial real estate loans and the allowance for loan loss as of December 31, 2012. The prior year amounts in Note 5 and 6 were restated to reflect the above changes.

## Note 19. Subsequent Events

The Company has evaluated subsequent events through February 19, 2014, the date which the financial statements were available to be issued.

## Board of Directors

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**Robert A. Cioffi**, *Chairman of the Board of Directors of Peoples Trust Company of St. Albans since 1990*  
Retired Owner, Cioffi Real Estate

**John T. Gallagher**, *Member of Board of Directors of Peoples Trust Company of St. Albans since 1991*  
Owner and President, Gallagher Inc.

**Donald G. Poirier**, *Secretary and Member of Board of Directors of Peoples Trust Company of St. Albans since 1996*  
Retired Executive Vice President, Peoples Trust Company of St. Albans

**Mark E. Lareau**, *Member of Board of Directors of Peoples Trust Company of St. Albans since 2001*  
Owner, Lareau Appraisal Service

**Linda M. LeBlanc**, *Member of Board of Directors of Peoples Trust Company of St. Albans since 2005*  
Senior Executive Officer /Chief Operations Officer of Peoples Trust Company of St. Albans

**Leon J. Berthiaume**, *Member of Board of Directors of Peoples Trust Company of St. Albans since 2008*  
CEO, St. Albans Cooperative Creamery, Inc.

**Frank J. Cioffi**, *Member of Board of Directors of Peoples Trust Company of St. Albans since 2009*  
President, GBIC (Greater Burlington Industrial Corp.)

**Thomas J. Gallagher**, *Member of Board of Directors of Peoples Trust Company of St. Albans since 2011*  
*President/CEO of Peoples Trust Company of St. Albans*

**Richard C. Read and Marc J. Reynolds**, Directors, Emeritus

## Executive Officers

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**Thomas J. Gallagher**  
President/CEO

**Linda M. LeBlanc**  
Senior Executive Vice President/COO

## Other Officers

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**Aaron A. Reynolds**  
Senior Vice President/CFO

**Angela M. Poirier**  
Senior Vice President/CLS

**Carol C. Spillane**  
Senior Vice President

**Dale E. Fisher**  
Senior Vice President

**Lloyd W. Larrow**  
Senior Vice President

**Maureen J. Toof**  
Senior Vice President

**Michael J. Elmore**  
Senior Vice President/CIO

**Jennifer L. Dill**  
Vice President

**Lyle D. Poirier**  
Vice President

**Stacey M. Cauller**  
Vice President

## Branch Locations

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**Main Office**  
25 Kingman Street, St Albans

**Georgia**  
1127 Ethan Allen Highway, Georgia

**Franklin Park West**  
1 Franklin Park West, St Albans

**Enosburg Falls**  
140 Main Street, Enosburg Falls

**Essex Town Center**  
1 Carmichael Street, Essex Junction

**Swanton**  
123 First Street, Swanton



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